



WORKSHOP BOOK:
"EACH ONE WIN ONE"

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EACH ONE WIN ONE VIRTUAL WORKSHOP

SATURDAY, MARCH 13, 2021 AND SATURDAY, MAY 22, 2021
8:30 A.M. – 12:00 P.M.

FACILITATOR: REV. CHARLES L. GILL, D. MIN.
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PILGRIM
BAPTIST CHURCH

EACH ONE WIN ONE

Why now Pastor?

1. God's mandate has not changed
2. We are living under a "new king that knew not Joseph" (Exodus 1:8)
3. We must correct our negligence
4. PBC and COVID-19



Chapter 2

A Biblical and Historical Strategy

1. The Great Commission (Matthew 28:18–20)
2. The Great Banquet Feast (Luke 14:15–20)
3. The Purpose for Power (Acts 1:1–8)
4. The Arrival of Power (Acts 2)



Chapter 2

A Biblical and Historical Strategy (cont.)

5. The Impact of that Power

- Acts 4:4 – The church multiplied quickly
- Acts 9:31 – The church grew daily
- Acts 11:21 – The church's influence was far reaching into the community
- Acts 12:24 – The church was Scripture honoring



Chapter 2

A Biblical and Historical Strategy (cont.)

We can do this because:

- Jesus commands us to
- Jesus empowers us to be successful
- The Biblical pattern has been set
- Our families need Jesus



Chapter 3

The Jesus Strategy

1. Jesus Depended on His Father (St. John 12:49)
2. Jesus Had an Evangelistic Purpose (St. Luke 19:10)
3. Jesus Wisely Selected His Disciples (St. Matthew 10)
4. He Motivated His Disciples (St. Luke 10:28 – 24)
5. He Instructed His Team (St. Matthew 10:5-11)



Chapter 3

The Jesus Strategy (cont.)

6. He Gave Responsibility to His Team (St. Matthew 21:6)
7. He Gave His Team Authority (St. Luke (9:1)
8. He Evaluated Their Work (St. Luke 10:17)
9. He Clearly Articulated the Mission (Matthew 28:19-20)
10. He Enabled the Team (St. Luke 24: 49)



Chapter 4

Each One Win One (Evangelism Model)

- What does this mean?
- How does it work?
 1. Prepare through Prayer
 2. Dedicated for Purpose / Task Publicize Follow-up
 3. Receive New Members



Chapter 4

Each One Win One (Evangelism Model) - cont.

4. Overcoming Evangelism Barriers

- The Devil is the first barrier to evangelism
- Tradition is the second barrier to evangelism
- Disorganization is the third barrier
- Insincerity is the fourth barrier
- Fear is the fifth barrier
- Inferiority is the sixth barrier



Words to Live By

... All authority in heaven and on earth has been given to me. 19) Therefore, go and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit 20) and teaching them to obey everything I have commanded you. **And surely, I am with you always, to the very end of the age.**" (St. Matthew 28:18–20 NIV)



Words to Live By (cont.)

- Greater is He that is in me than he that is in the world.
(1 John 4:4 NIV)
- Now to Him who is able to do immeasurably more than all we ask or imagine according to his power that is at work within us. (Ephesians 3:20 NIV)



Words to Live By (cont.)

- I CAN DO ALL THINGS THROUGH CHRIST WHO STRENGTHENS ME. Philippians 4:13

We Can Do This!



Chapter 5

The Big Brothers and Big Sisters Model

1. A Model for Evangelism, Assimilation & Discipleship
2. The Model
3. Big Brothers and Big Sisters Meeting



Chapter 5

The Big Brothers and Big Sisters Model (cont.)

Characteristics of Big Brothers and Big Sisters

1. They Pray (St. John 15:17)
2. They Are Members of the Local Church
3. They Have Taken a Basic Course in Discipleship



Chapter 5

The Big Brothers and Big Sisters Model (cont.)

4. They Are Faithful (Hebrews 2:1; 13:7,17; Romans 16:17; I Peter 5:1-5; Ephesians 4:11-16)
 - To the Lord
 - To the Church / Ministry
 - To the Pastor
5. They Are Willing



Chapter 6

Prayer Cells

- What is the difference between a PRAYER cell vs. a PREYER CELL?
- The Purpose of Prayer Cells
 1. Acts 2:46
 2. Jeremiah 33:3
 3. Acts 16:5



Chapter 6

Prayer Cells (cont.)

- Prayer Cell Leaders
- Prayer Cell Agenda
- What to Avoid
- The Target Audience



Chapter 7

Evangelistic Campaigns

- Do Evangelistic Campaigns Still Work?
 - The Requirements for a Successful Campaign:
 1. Prayer
 2. **Committed Participation** by all on every level
 3. Planning
- *The goal is to have two campaigns a year (Fall & Spring)



Chapter 7

Evangelistic Campaign Schedule

Six Months in Advance - Begin to implement Big Brothers and Big Sisters and prayer cell plans.

- 1. Big Brothers and Big Sisters should begin working with all who accepted Christ in the previous campaign.**
- 2. Invite new converts to baptism class.**



Chapter 7

Evangelistic Campaign Schedule (cont.)

3. Develop sermon theme based on Basic Bible Studies for new converts.
4. Fellowship should be planned for new converts and the church.
5. Pastor should begin follow-up in Big Brothers and Big Sisters.
6. Prayer cells should be evaluated.



Chapter 7

Evangelistic Campaign Schedule (cont.)

7. A new cycle of prayer cells should be launched.
 - A local coordinator should be appointed.
 - Areas of the community should be targeted
 - Homes should be chosen?
 - Leaders should be trained.



Chapter 7

Evangelistic Campaign Schedule (cont.)

Five Months in advance

1. New converts should have completed the membership class.
2. The Each One Win One plan should be reimplemented
3. Big Brothers and Big Sisters should continue their work.



Chapter 7

Evangelistic Campaign Schedule (cont.)

4. The pastor should continue to promote prayer cells.
5. Remind the congregation of our call to win the lost



Chapter 7

Evangelistic Campaign Schedule (cont.)

Four Months in advance

1. New converts should be guided in discovering their spiritual gifts.
2. Promote Theological Education.
3. Preach on the infilling of the Holy Spirit



Chapter 7

Evangelistic Campaign Schedule (cont.)

4. Big Brothers and Big Sisters should continue to do their work
5. Prayer cells should be evaluated.



Chapter 7

Evangelistic Campaign Schedule (cont.)

Three Months in advance

1. Be aware of those who are not attending church regularly.
2. Set date for Big Brothers and Big Sisters consecration service.
3. Posters, flyers, and Big Brothers and Big Sisters forms should be printed.



Chapter 7

Evangelistic Campaign Schedule (cont.)

4. Preach on the need to impact the city for Christ.
5. Hold a prayer cell evaluation, including which prayer cells should become missions and which missions should become a new church.



Chapter 7

Evangelistic Campaign Schedule (cont.)

Two Months in advance

1. Big Brothers and Big Sisters should be consecrated.
2. The Each One Win One poster should continue to be displayed.
3. Train Big Brothers and Big sisters.



Chapter 7

Evangelistic Campaign Schedule (cont.)

4. Seek to involve as many people as possible.
5. Promote plans weekly
6. The evangelistic campaign should be promoted
7. Prayer cell celebration services should be scheduled.



Chapter 7

Evangelistic Campaign Schedule (cont.)

One Month in advance

1. Altar workers should be trained.
2. Neighborhoods should be canvassed.
3. Celebration services should be conducted
4. Big Brothers and Big Sisters should be reminded to invite the 10 people they have been praying for.



Chapter 7

Evangelistic Campaigns

- **Conduct the Evangelistic Campaign**
- **Results of an Evangelistic Campaign**
 1. **Accelerated growth in new membership**
 2. **New church members that will JOIN AND STAY**
 3. **New members that will become disciples who grow in Christ, whose lives are transformed, and become new church leaders.**



Chapter 7

Evangelistic Campaigns (cont.)

4. With these campaigns

- We will be candidate for “The Crown of Life” + shine like the stars because we have led others to Christ (Daniel 12:3)
- We will have the satisfaction knowing that we have made a difference in someone’s life because our Jesus is REAL!



Chapter 7

Evangelistic Campaign (cont.)

- Our families will come to know the Christ that we love and the hope that gets us through day by day.
- We will meet so many more people in heaven whose lives we have touched by the gospel of Jesus Christ and showing his grace and love through your ministry as Each One Reaches One ... Then we will hear our Savior say, “Well done good and faithful servant, enter into my joy” (St. Mathew 25:23)



EACH ONE WIN ONE – Part 1

WORKSHOP NOTES

March 13, 2021

A. Biblical and Historical Strategy

- 96% of churches have no identifiable witnessing plan in place.
- The mindset of the early church was on growth, both spiritual and numerical.
- God's mandate, the Great Commission, has not changed.
- Today's generation does not know God nor the history of Pilgrim Baptist Church.

Luke 14:15-23 – The Great Banquet Feast:

1. God wants His house filled no matter the status or social standing of the people.
2. Some people promise to come to God's house and make excuses not to come; their priority is out of order.
3. People sometimes have to be compelled to come to God's house.
4. It's left up to God's people to compel non-churchgoers to come to God's house.

The purpose and power of the Holy Spirit:

- a. Empowers Christians to be witnesses for Christ Jesus.
- b. Grows the church in spirit and multiplies it in numbers.
- c. Empowers the church to influence the community and meets the needs of the community.
- d. Teaches the church to honor God's truth (God's word).
- e. Teaches Jesus' commands and empowers the church.
- f. Teaches God's Bible (word) and guides the church, family, and community.

B. The Jesus Strategy

- Jesus depended on His Father.
- Jesus' evangelistic purpose was to seek and save the lost.
- Jesus wisely chose His disciples and motivated them.
- Jesus instructed His followers to continue His work.

C. Each One Win One

- The goal of Each One Win One is to involve all church members in fulfilling the Biblical principle in Acts 1:8.
- Believers are bridge builders from the church to the world.

Each One Win One is an Evangelism model that follows Jesus' pattern and how it works:

1. It prepares Christians through prayer to be used by God.
2. It teaches Christians how to dedicate self for the purpose.

3. It teaches Christians to receive new members who may not have the same social status or come from the same culture.
4. It helps Christians understand that the ultimate goal is to fill God's house and win souls for Him.
5. It defines spiritual growth, numerical growth, and growth in trusting other Christians.

Overcoming barriers:

- a. The devil is the first barrier; tradition is the second barrier.
- b. Disorganization is the third barrier; insincerity is the fourth barrier.
- c. Fear is the fifth barrier; inferiority is the sixth barrier.
- d. A Christian's testimony is that Christian's truth.
- e. Those who claim the Father, the Father will claim them.
- f. Older or seasoned Christians have a lot to offer; they have been tested, tried, and proven.

Words to live by:

1. Matthew 28:18-20 - ...Go therefore and make disciples of all the nations....
2. 1 John 4:4 - ...He who is in you is greater than he who is in the world.
3. Ephesians 3:20 - Now to Him who is able to do exceedingly abundantly above all...
4. Philippians 4:13 - I can do all things through Christ which strengthens me.

Discussion Items

- **Strategy taken away from presentation**
 - Jesus' strategy was to trust in God, listen to Him, and depend on the Holy Spirit's guidance.
 - Jesus called us to go out and spread the Gospel.
 - There is plenty of work at the banquet table. Our job is to go out and find them.
 - The Biblical response was so inspirational. We cannot get away from the promise "the Spirit will empower you". He will give us the power.
- **The importance of having a strategy**
 - Nothing happens without a plan or strategy. Strategies give us focus and something to measure.
 - To create space for people to come together to interact and share in growth and knowledge of God's truth; to give space to listen to and trust God; to teach how to depend on the Holy Spirit.
- **Strategy designed for Pilgrim Baptist Church**
 - Use the Jesus strategy to depend on God; seek and save the lost; strive for a deeper knowledge and greater dependence upon the Holy Spirit.
 - One strategy is to build relationships with other churches because the churches have a lot in common.

- Important to identify the needs of the members and the community. Then develop programs to meet those needs.
- Find ways to reach out to family members, friends, neighbors, and co-workers who are unchurched.
- Important to have youth development programs. After-school programs would be beneficial. The youth who are currently getting into trouble are ages 11-15. More programs for their age group are required.
- The young adults can be placed in leadership positions over the younger children. This will help the young adults develop their skills as leaders, mentors, and role models.
- Pilgrim should continue having the Family Nights. The Family Nights are an excellent opportunity for members to fellowship.

EACH ONE WIN ONE – Part 2

WORKSHOP NOTES

May 22, 2021

D. The Big Brothers and Big Sisters Model

- Big Brothers and Big Sisters is an Evangelistic model and a Biblically based plan. The model encourages Christians to follow-up with and teach the basics of Christian life to new believers.
- Those participating start with a service of consecration as a Big Brother or Big Sister.
- Big Brothers and Big Sisters pray for unsaved friends, then invite those friends to an evangelistic campaign. The final step is to disciple those who accept Christ.
- Big Brother and Big Sister teams produce enthusiasm in the church.
- Characteristics of a Big Brother or Big Sister
 - Have Christ in his or her heart
 - Members of the Church
 - Have a desire to win others to Christ
 - Are faithful
- New believers are encouraged to eventually become a Big Brother or Big Sister.

E. Prayer Cells

- Prayer is the Church's greatest weapon – there is power in prayer.
- Prayer cells have been used by God to grow the Church and to fulfill the Great Commission.
- Prayer cells encourage natural Church growth.
- There is a special focus on praying for the unchurched.
- 90 percent of the prayer requests are answered by the end of each cycle of prayer.
- Prayer cell participants discover their gifts.
- **Strategies for Starting Prayer Cells**
 - Determine how many prayer cells to form – depends on the number of members and the number of trained prayer cell leaders
 - Determine where to meet.
- Prayer cells meet weekly for 45 minutes to an hour.
- There are three key leaders in each prayer cell: worship leader, scripture reader and prayer leader.
- **What to Avoid**
 - Do not have preaching or in-depth Bible study.
 - Do not serve refreshments.
 - Do not exceed one hour.
 - Attendees should be believers, not unbelievers. Prayer cell lays the foundation for the evangelistic campaign to recruit the unbelievers.

F. Evangelistic Campaigns

- Successful evangelistic campaigns require months of preparation.

- Evangelistic campaigns are multifaceted and encompass the activities of the Big Brothers and Big Sisters and Prayer cells.

Discussion Items

The Big Brothers and Big Sisters Model

- A Big Brother or Big Sister is someone who the new member can confide in. Also, they will serve as a mentor, role model and a protector. The Big Brother or Big Sister will show the new member around, introduce them to others and help to make the new members feel at home.
- The church will need to explain the Big Brother and Big Sister program to the members and have them sign-up to participate.
- Pilgrim members will welcome the opportunity to have a program that provides a means to meet and greet our new members.
- The Big Brothers and Big Sisters program will fill a current gap in the church's ministries.

Prayer Cells

- Prayer is our primary way to communicate with our Lord and Savior.
- We should pray about everything.
- A praying church is a healthy church.
- We get our instruction through prayer.
- As we prepare ourselves to work with others, prayer gives us confirmation and instruction.
- Prayer cells consist of common believers who meet weekly.
- Because of the pandemic, instead of the prayer cells meeting in members' homes, we may need to consider other means of meeting. These include Zoom or teleconference, Facetime, texting, virtual prayer breakfast or virtual tea.
- Another recommendation for a way to kick-off the prayer cells is to have 18 hours of continuous prayer using Zoom or Facebook Live. We could assign individuals different time slots to lead the prayer.

Evangelistic Campaigns

- It is important to educate the membership about the importance of the Evangelistic campaigns. The memberships support is required for success.
- The members will need to be educated as to their role in the campaign.
- The Evangelistic campaign is about bringing people to Christ.
- We need to assess the state of the pandemic to determine when to start the Evangelistic campaign. Perhaps start in the Fall of 2021 or in the Spring of 2022.